

Customer Success

ENVIRONMENT SNAPSHOT

- Spectra® T120 with LTO-4
- Standard Edition BlueScale Encryption
- EqualLogic disk
- Up to 20 TB of data
- Up to 100 Dell server
- SQL databases
- SYMANTEC Backup Software



SITUATION & SOLUTION



Grey Healthcare Group

Grey Healthcare Group is a global communications network with 43 companies in 22 countries, offering online and offline advertising, medical education, and multichannel excellence, focused on serving the pharmaceutical and healthcare industries.

Grey Healthcare Group originally used Dell 132T storage systems to store its corporate data. The company reviewed Spectra Logic and ADIC products to replace the library. Grey Healthcare Group selected a Spectra T120 library for the product's density, scalability, ease-of-use and the company's strong support model. Grey mostly liked the AutoSupport feature, where the library can e-mail status and diagnostic information directly to Spectra Logic's support staff for continual monitoring, suggestions for preventative maintenance, and enhanced response in the event of failure.

SOLUTION RECAP

Spectra T120 Library: Enterprise-class storage in a library that scales to readily meet demand. It comes with a feature set that can be highly customized, so that you get only the features you need and none you don't. The high-density Spectra T120 library can expand to 120 tape slots in a single frame, and beyond that to four frames that stack in a rack-mount configuration.

Spectra Certified Media: TeraPack cases loaded with Spectra Certified Media provides the convenience of already loaded and packaged TeraPack magazines, each with eight unique bar-coded tapes, and with another unique bar code on the magazine. The magazines have snap-on dust covers. TeraPack media management saves staff time and effort, with staff handling packs of media instead of being required to handle every individual cartridge.

SpectraGuard Support: Best-in-industry support with a guaranteed response time.