

## FINANCIAL CUSTOMER SUCCESS STORY

### CONSECO FINANCE CORP.

*Conseco Finance Corp. decreased its backup window by 50 percent with Spectra Logic's tape library.*

#### Conseco Finance Corp.

#### Headquarters:

St. Paul, MN

#### Industry:

Financial Services  
and Lending Products

#### Products:

**Spectra® 10K**  
**Tape Library**

**Spectra 64K**  
**Tape Library**

Capacity on Demand (COD™)

SONY AIT- 3  
TAPE TECHNOLOGY

#### Network Configuration:

NDMP

VERITAS NETBACKUP 3.4.1

BROCADE SILKWORM 2800

HP

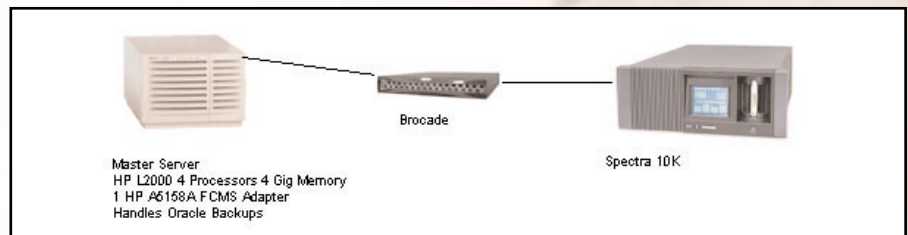
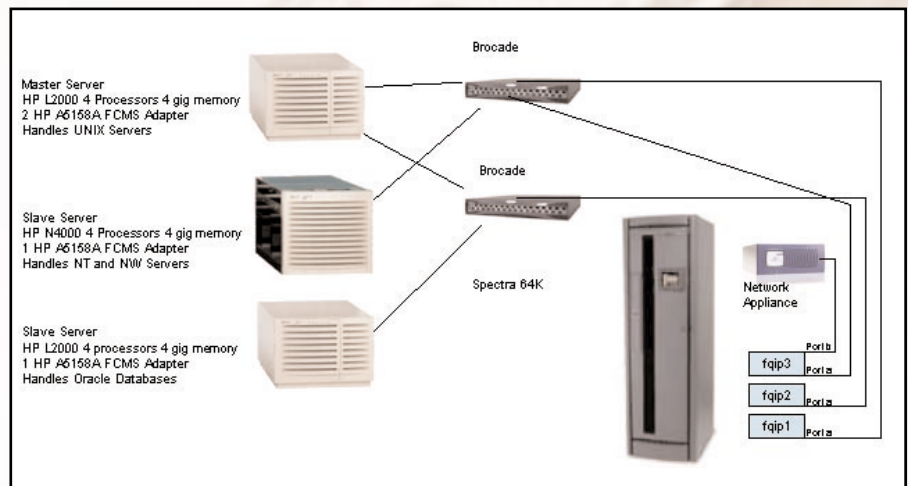
NETWORK APPLIANCE  
F840 FILER

When Conseco Finance Corp. (CFC) realized its backup system meant lengthy backup timeframes that jeopardized internal service level agreements, the company reexamined its existing DLT backup offering. CFC required a high-performance tape library with a smaller data center footprint that offered management capability, growth potential and reliability, and it turned to Spectra Logic Corporation.

CFC was able to cut its backup time in half and improve ROI with better, longer-lasting AIT media installed

with the Spectra 64K library. Additionally, the Spectra 64K's Capacity on Demand (CoD) feature offered scalability to easily manage the increase in data over time predicted by CFC's future roadmap.

"The Spectra 64K's CoD feature offers scalability to easily manage the increase in data over time that our future roadmap predicts," said Rod Lucero, CFC's chief architect. "CFC is thrilled to have found a compact, space-saving storage product powered by AIT-3 technology."



[www.SpectraLogic.com](http://www.SpectraLogic.com)

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